Jayani Gunda

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EDUCATION

W. P. Carey School of Business, Arizona State University, Tempe, AZ   **May 2026**
Bachelor of Science, **Business Data Analytics & Supply Chain Management**
- Awards: New American University Scholarship, Arizona Hazelwood Scholarship, Larry Ludden Jr. Memorial Scholarship, Rail Industry Forum Endowed Scholarship, Dean's List
- GPA: 4.00

PROFESSIONAL EXPERIENCE

Strategy and Operations Intern, WM, Tempe, Arizona   **Jan 2026 – Present**
- Led a multi-site stakeholder survey across operational facilities to assess recycling compliance and execution gaps, revealing a 70% perceived vs 30% actual compliance rate and establishing baseline risk metrics.
- Analyzing recycling workflows, contamination drivers, and process breakdowns to identify operational risk points and support site-level remediation planning.
- Partnering with site leadership to translate findings into actionable process improvements, supporting compliance, operational efficiency, and sustainability outcomes.

Procurement Intern, American Airlines, Fort Worth, Texas   **Jun 2025 – Aug 2025**
- Supported a working capital and payment terms analysis across 400 hotel and 200 transportation supplier contracts representing $500M+ in annual spend, identifying $1.2M in potential savings.
- Coordinated directly with global hotel and transportation suppliers to improve payment execution, vendor compliance, and service reliability across 200+ crew locations.
- Collaborated with procurement, finance, and operations teams to align demand forecasts, supplier capacity, and fulfillment timing, strengthening end-to-end logistics reliability.

PROJECTS & COMPETITIONS

NASPO Public Procurement Case Competition — 1st Place   **Feb 2026**
- Designed a statewide eProcurement modernization strategy for a public-sector organization managing $45B+ in annual spend, addressing compliance gaps, supplier engagement decline, and legacy ERP limitations.
- Developed a data-driven recommendation for a premium eProcurement implementation, including a tiered supplier-fee funding model to ensure long-term financial sustainability while preserving SME and DBE participation.
- Selected as the top solution among 9 universities based on an executive-level presentation, quantified $750M+ compliance recovery and ROI impact, and a 24-month phased rollout plan.

Applied Materials x SCMA Supply Chain Case Competition – 1st Place   **Nov 2025**
- Assessed exposure to tariff shocks (30–50%), a 2-week material shutdown, and 120% AI-driven demand growth, quantifying risk across cost, lead time, and capacity.
- Built a total landed cost and sourcing model identifying 19–32% cost reduction opportunities and recovering 2.5–5 days of throughput, reducing lead time variance by ~20%.
- Designed the R.E.S.E.T. strategy, improving sourcing across three regions and cutting duty exposure by up to 40%.

Google x W.P. Carey Supply Chain Case Competition – 2nd Place   **Apr 2025**
- Designed a multi-phase supply chain recovery strategy to mitigate $6.9M in potential lost revenue by optimizing component allocation, buffer stock investment, and expedited air freight for critical components.
- Led cost-benefit analysis and risk modeling for tariff mitigation via CM+ partnerships and Free Trade Zones (FTZ), achieving a projected $15M+ in NPV from reverse logistics and refurbishment initiatives.
- Collaborated with cross-functional team to develop a predictive Tiered Support Model, generating an additional $289K in recurring revenue and improving client prioritization through real-time rack health insights.

LEADERSHIP EXPERIENCE

Vice President of Membership, DISC, ASU   **May 2025 – Present**
- Analyzed member data using Sundevil Central to generate reports on attendance, academic trends, and demographics, supporting data-driven decisions for member retention and engagement strategy.
- Partnered with the VP of Finance to forecast resources and streamline logistics for professional events.
- Created data-driven reports from Sundevil Central to optimize member engagement strategies and streamline communication operations—reducing redundancy and improving event planning efficiency by 25%.

SKILLS & CERTIFICATES
- Computer Skills: SQL, Power BI, Tableau, Python, Excel, AirTable, Coupa
- Supply Chain Competencies: Vendor Management, Logistics Coordination, Risk Assessment, Process Improvement, Contract Review, KPI Tracking, Scenario Analysis, Lean Six Sigma – Yellow Belt